

June 29, 2021

Price Increase: Flex and Liquidtight effective Thursday, July 1, 2021

Dear Valued Customer:

As you are aware, our industry continues to have supply shortages that are greatly impacting costs of raw materials. Some of the cost increases we have incurred are in steel, aluminum, PVC, freight, packaging, and labor. Steel prices continue to climb in 2021, dramatically impacting the cost of metallic liquidtight and reduced wall steel flexible conduit.

Based on the above, Southwire will implement the following price increases effective with any orders booked on or after July 1, 2021.

- RWA and SWA 10%
- RWS, Data Flex and Slinky Flex 25%
- Metallic Liquidtight and EF MLT 10%
- Non-Metallic Liquidtight 10%

Southwire values the resilient relationship with our customers and remains committed to diligently work to support our business partners to successfully navigate this uncertain and transforming business conditions with the best quality product, service, and solutions.

New price sheets will be posted to reflect these changes. Please contact your inside salesperson for assistance with any questions.

Sincerely,

Blake Justus

Product Manager Flex and LT