

April 8, 2021

Price Increase: Flex and Liquidtight effective Monday, April 12, 2021

Dear Valued Customer:

As you are aware, our industry continues to see the effects of the pandemic and weather-related issues that are greatly impacting costs. Some of the cost increases we have incurred are in steel, aluminum, PVC, freight, packaging, and labor. Steel in particular is up over 40% for 2021 thus far, which has greatly affected the cost of metallic liquidtight and reduced wall steel flexible conduit.

Based on the above, Southwire will implement the following price increases effective with any orders booked on or after April 12, 2021.

- RWA and SWA 5%
- RWS, Data Flex and Slinky Flex 30%
- Metallic Liquidtight and EF MLT 15%
- Non-Metallic Liquidtight 5%

Southwire values the resilient relationship with our customers and remains committed to diligently work to support our business partners to successfully navigate this uncertain and transforming business conditions with the best quality product, service, and solutions.

New price sheets will be posted to reflect these changes. Please contact your inside salesperson for assistance with any questions.

Sincerely,

Blake Justus

Product Manager Flex and LT