

# ~~DELAYED~~ UNRIVALED SERVICE



## ABOUT

### CUSTOMER

An electric vehicle manufacturer

### PRODUCT

2/0-37 Tinned CU MTW cable for subpanel kit

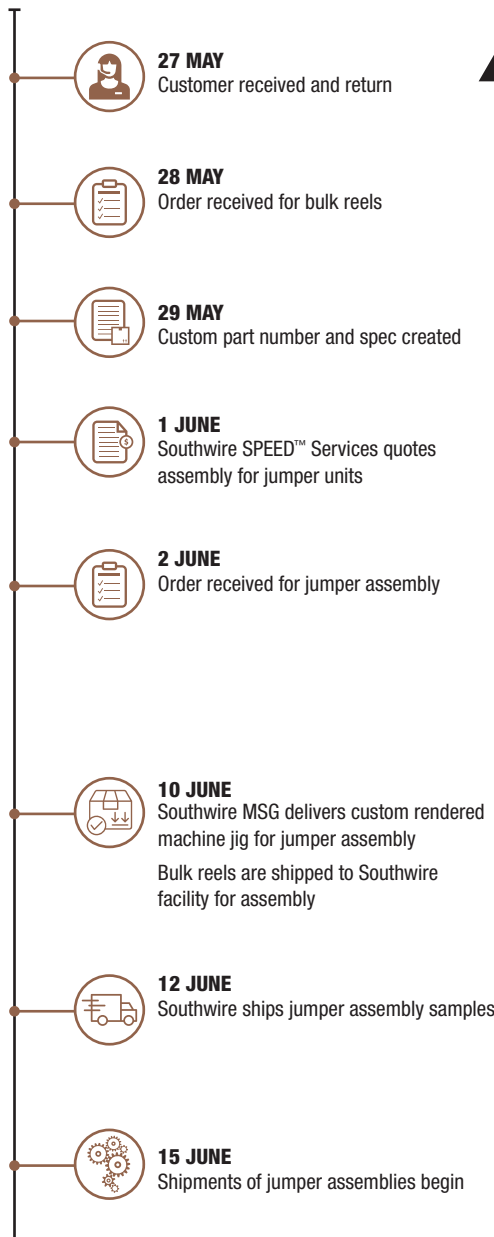
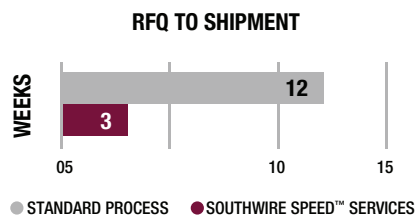
### CIRCUMSTANCE

Expedited shipment required

## SOUTHWIRE SPEED™ SERVICES

Originally, the customer intended to utilize Southwire only to provide bulk cable material and use a third party to supply the jumper assemblies. However, the Southwire SPEED™ Services worked to provide a solution for the service assembly of the jumper units (demand of 2,000 units each for the next 4 weeks) and fulfill the customer's expectations entirely within Southwire facilities.

- 3 HOURS REQUIRED** for Southwire SPEED™ services to return quote
- 24 HOURS REQUIRED** for Southwire SPEED™ services and CableTechSupport™ teams to generate custom part number and spec
- 36 HOURS REQUIRED** for Southwire SPEED™ Services to have unique jumper cable assembly shipped after receiving bulk reels
- 1 WEEK REQUIRED** for custom jig to be rendered and delivered to factory
- 3 WEEKS FROM** RFQ to shipment with Southwire SPEED™ Services. *Reduced from 12 weeks standard lead time.*



## TEAMWORK

### OUR KEY TO SUCCESS

- SOUTHWIRE SPEED™ SERVICES
- CABLETECHSUPPORT™ SERVICES
- MACHINE SERVICES GROUP
- OEM PLANTS
- CUSTOMER SERVICE CENTER
- SALES TEAMS

